

Lithgow City Council Tender Evaluation – TEN 08/14

Project: CBD Toilets Tender Assessment

A tender will only be accepted following completion of an assessment of all Tenders. The evaluation criteria will be as follows.

Item	Criteria	Weighting
1	<p>Conformance With Tender Documentation</p> <ul style="list-style-type: none"> • Completion of all Tender Schedules • Clean break down of costs as per the required schedules • Accuracy of schedule of amounts • Clarity of inclusions and exclusions 	Pass/Fail
2	<p>Cost (value for money)</p> <ul style="list-style-type: none"> • Realistic price • Clear break down of costs as per the required schedules <p>Ability to provide a fixed cost analysis for selected/proposed options any additional or unforeseen repair or construction work</p>	50
3	<p>Experience in Similar Projects</p> <p>Council requires the Tenderer provides clear evidence of the tenderer's experience in fulfilling the requirements of similar contracts. Provide contact details that enable this information to be verified. Tenderers shall provide details of similar projects which have been recently completed, or under construction, together with referee contact details.</p>	30
4	<p>OH&S & Safety Management Systems</p> <p>Tenderer to demonstrate that they have the required OH&S, Safety Management Systems, and Quality Assurance systems in place</p>	10
5	<p>Understanding of the Project & Workable Program</p> <p>The Tenderer must demonstrate their intended approach to the work including:</p> <ul style="list-style-type: none"> • Evidence of ability to carry out the work within time program provided • Understanding of site opportunities and constraints 	5
6	<p>Corporate Capacity</p> <p>Evidence and references to demonstrate capacity of the Tenderer to fulfil the requirements of the proposed contract.</p>	5

The summary of the evaluation is provided in the chart below:

Criteria	Exeloo Pty Ltd.	Landmark Products
1	Pass	Fail (non conforming tender – not self cleansing and no third option ie two single units)
2	40	30 (see above – prices don't match between breakdown price and tendered price)
3	30	30
4	10	10
5	5	5
6	5	5
TOTAL	Pass/90	Fail/80

The tender from Exeloo Pty Ltd is compliant with required documentation. The price is within budget.

The tender from Landmark Products is non compliant and has cost discrepancies but their products provide a cheaper option.

Both companies have a clear capacity to complete the project But Exeloo offers a more complete product. They also have a number of alternatives to the quoted product while Landmark only have the two options provided.

The prices provided indicate that the budget with Council works will only be sufficient for the installation on one site, the preferred site being Cook Plaza.

Attachment Exeloo

Lithgow City Council
Tender No. TEN08/14 (Site 1 – Cook Plaza)



Proposed Model Options

1. Dual Unisex – Jupiter Twin Fully Automated



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2. Two Single Unisex Installation – 2 x Saturn Single Fully Automated



Attachment Landmark



Metros 1D1C with custom graphics