

BUSINESS JOURNEY



Startup/Scale-up

Australian Small Business Advisory Services – AusIndustry.

Provides low cost digital advisory support to small business.

www.business.gov.au – online information to assist business planning and growth.

Crowd Sourced Equity Funding (CSEF) - ATO

Legislation allowing entrepreneurs to raise funds from individuals in return for equity in their company.

Tax Incentive for Angel Investors – ATO

Tax offsets and exemptions to incentivise investment in qualifying Early Stage Innovation Companies.

Incubator Support Initiative – AusIndustry

Funding for incubators to assist start-ups to develop the capabilities to succeed internationally.

Business Connect – NSW Government

Provides low cost business advice to help you start or grow your small business.

<https://www.becbiz.com.au/>

Minimum Viable Product (MVP) – Jobs for NSW

Competitive grants focused on developing scalable technology solutions for pre-revenue startups.

Building Partnership Grant – Jobs for NSW

Grants for technology startups to complete pilot projects with customers to accelerate market adoption.

CSIRO Kickstart – CSIRO

Matched funding to access CSIRO capabilities to do research, development or testing.

R&D Tax Incentive – AusIndustry and ATO

Provides companies with a tax refund/offset for doing eligible research and development (R&D) activities.

Accelerating Commercialisation – AusIndustry

Early stage commercialisation support and competitive matched funding grants to bring new and novel projects to market.

CSIRO ON (Prime and Accelerate) - CSIRO

ON offers accelerator programs for science and technology researchers and their collaborators.

Innovation Connections – AusIndustry

Facilitation to collaborate with the research sector to develop new ideas with commercial potential.

CRC-Projects – AusIndustry

Supports short-term industry-led collaboration between industry, research and the community, to focus R&D efforts on utilisation and commercialisation.

Global Innovation Linkages – AusIndustry

Assists Australian businesses and researchers to collaborate with global partners on strategically focused leading-edge R&D projects.

TechVouchers – NSW Government

Grants to connect with researchers and their facilities to embark on an innovative joint research project.



*R&D/
Collaboration/
Commercialisation*



Business Growth

[Entrepreneurs Programme Business Evaluation – AusIndustry](#)

Free business evaluation leading to growth grants to implement business improvement projects.

[Industry Growth Centres](#)

Six not for profit Australian growth sector organisations work with industry participants to capitalise on competitive strengths and growth prospects.

[Centre for Defence Industry Capability](#)

Supports Australian businesses working in the defence industry or looking to get involved.

[Venture Capital - AusIndustry](#)

Lists of registered fund managers are available at business.gov.au.

[Jobs Action Plan – NSW Government](#)

Provides eligible NSW businesses with a payroll tax rebate when they employ new workers.

[NSW Growth Loans and Loan Guarantees - Jobs for NSW](#)

A range of loans and loan guarantees to assist emerging and fast-growth SMEs to scale and create jobs.

[Small Business Grant – NSW Government](#)

Provides small businesses owners who do not have payroll tax expense with a grant when they employ new workers.



*International
/Import/Export*

[Tradex - AusIndustry](#)

Provides an up-front customs duty and GST exemptions on eligible imported goods intended to be exported or incorporated into other goods to be exported.

[Landing Pads - Austrade](#)

Provides market-ready startups / scaleups the opportunity to land and expand overseas in global innovation hubs.

[Export Finance and Insurance Corporation - EFIC](#)

Finance and insurance products for current or aspiring exporters.

[Export Market Development Grants \(EMDG\) – Austrade](#)

Financial support for current and aspiring exporters to develop new export markets.